

Al Uncovered:

Sage Books on the Many Facets of Al

From machine learning to ethics, discover the full spectrum of artificial intelligence through expert perspectives.



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The Sage Book Sales Team

ADVERTISING IN THE **DIGITAL AGE**

Theories and Practices

Sevil Yesiloglu, Joyce Costello

This book provides a thorough understanding of today's media landscape, highlighting how 'online' advertising differs from traditional 'offline' models.In an age of influencers, big data, AI, and social media, the world of advertising looks very different from a generation ago. Readers will learn not only about various types of advertising,

but also about its impact on viewers - from buying habits to potential

9781529601978 • 304pp Apr-24 • £41.99 Sage London



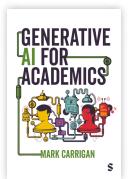


GENERATIVE AI FOR ACADEMICS Mark Carrigan This is an indispensable guide for academics

navigating the rise of generative Al. It thoughtfully explores the rapidly evolving Al capabilities reshaping higher education, examining challenges and ethical dilemmas across the sector. It also provides useful strategies for using generative AI in scholarly work while upholding professional

9781529690392 • 192pp Dec-24 • £28.99 Sage London

standards.



INTRODUCTION TO TEXT ANALYTICS

A Guide for Digital Humanities & **Social Sciences**

Emily Öhman

This easy-to-follow book revolutionises the approach to text mining and data analysis, equipping readers with the tools and confidence to navigate complex qualitative data.

9781529620047 • 360pp Nov-24 • £35.99 Sage London



GENERATIVE AI FOR STUDENTS

The Essential Guide to Using **Artificial Intelligence for Study at** University

David Meechan

This authoritative guide puts a study buddy at the reader's fingertips, equipping them with practical knowledge to leverage Generative AI as a powerful study aid. It explores a wide spectrum of topics, from demystifying jargon and fostering critical

thinking to addressing special educational needs, diversity, inclusion, and academic integrity.

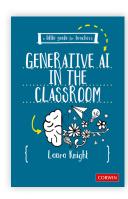
9781529683424 • 224pp Dec-24 • £17.99 Sage London

A LITTLE GUIDE FOR **TEACHERS: GENERATIVE AI** IN THE CLASSROOM

Laura Knight

Generative AI has the potential to transform teaching by reducing workload, enhancing learning, and fostering creativity. It also poses significant challenges and raises important questions. This book is for teachers who want to know more about generative AI: how it works, the ethical questions it raises and what it can do for them and their students.

9781036200794 • 96pp Nov-24 • £14.99 Sage London



ARTIFICIAL INTELLIGENCE **AND WORK**

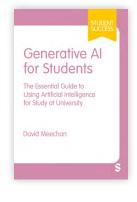
Transforming Work, Organizations, and Society in an Age of Insecurity

John Bratton, Laura Steele

In an era marked by insecurity from neoliberalism, financial volatility, political instability, regional conflicts, pandemics, and the climate crisis, Artificial Intelligence (AI) is revolutionising our work, organisations, societies, and the environment. This critical text explores who truly benefits from Al's

development and deployment, offering a comprehensive overview of Al's nature, history, and applications. It delves into crucial themes such as the future of work, digitalization, neoliberalism's impact, power dynamics, ethics, inequality, gender, race, intersectional discrimination, and environmental sustainability.





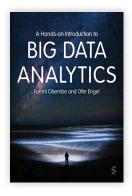
John Bratton & Laura Steele

A HANDS-ON INTRODUCTION TO BIG DATA ANALYTICS

Funmi Obembe, Ofer Engel

This practical textbook offers a hands-on introduction to big data analytics, helping you develop the skills to hit the ground running as a data professional. It includes a chapter on Machine Learning.

9781529600087 • 392pp Feb-24 • £45.99 Sage London



EMOTIONAL AI

The Rise of Empathic Media

Andrew McStay

What happens when media technologies are able to interpret our feelings, emotions, moods, and intentions? In this book, Andrew McStay explores that very question and argues that these abilities result in a form of technological empathy. Offering a balanced and incisive overview of the issues raised by 'Emotional Al',

9781473971110 • 248pp May-18 • £40.99 Sage London



THE SAGE HANDBOOK OF HUMAN–MACHINE COMMUNICATION

Andrea Guzman, Rhonda McEwen, Steve Jones

As a cornerstone text, this handbook serves as the touchstone for researchers and scholars engaging in new research in the fast-developing field. Chapters provide a comprehensive grounding in the history, methods, debates, and theories that contribute to the study of human-machine communication.

9781529773927 • 640pp Jun-23 • £135.00 Sage London



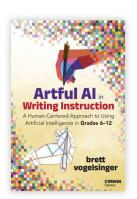
ARTFUL AI IN WRITING INSTRUCTION

A Human-Centered Approach to Using Artificial Intelligence in Grades 6-12

Brett Vogelsinger

Artful AI in Writing Instruction offers strategies and lessons for middle and high school teachers to harness AI in a positive way, integrating it into the writing process and evaluating the ethics of its usage.

9781071978597 • 232pp Aug-25 • £28.99 Corwin



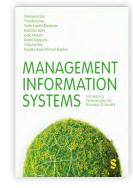
MANAGEMENT INFORMATION SYSTEMS

Harnessing Technologies for Business & Society

Tomayess Issa, et al.

This textbook offers a concise introduction to Management Information Systems, presenting core concepts in an accessible style. It adopts a contemporary approach to the evolving opportunities and challenges in business and technology, and includes a chapter on Artificial Intelligence and Knowledge Graphs.

9781529781182 • 352pp Dec-23 • £53.00 Sage London



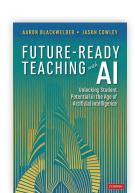
FUTURE-READY TEACHING WITH AI

Unlocking Student Potential in the Age of Artificial Intelligence

Aaron Blackwelder, Jason Cowley

Artificial intelligence (AI) is here and appears poised to transform education. Teachers understand that AI will not reduce the necessity for students to learn essential skills. However, it will alter teaching methods and necessitate the development of new instructional and assessment skill sets.

9781071949641 • 112pp Mar-25 • £26.99 Corwin

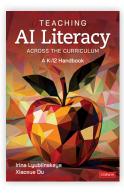


TEACHING AI LITERACY ACROSS THE CURRICULUM

Irina Lyublinskaya , Xiaoxue Du

In an era where artificial intelligence (AI) is revolutionising every facet of life, from shopping to news consumption, it is inevitable that AI is also transforming teaching methods and student learning.

9781071964712 • 324pp Sep-25 • £31.99 Corwin



LET'S ALL TEACH COMPUTER SCIENCE!

A Guide to Integrating Computer Science Into the K-12 Classroom

Kiki Prottsman

This essential guide equips K-12 teachers with the knowledge and tools necessary to begin teaching computer science immediately - and does so in an enjoyable way. It includes a chapter titled 'Always Be Evolving: Chat GPT and Al.

9781071931523 • 136pp Jul-24 • £25.99 Corwin



WHAT DO WE KNOW AND WHAT SHOULD WE DO ABOUT AI?

Ewa Luger

The idea of Artificial Intelligence (AI) has taken the world by storm. From fears over killer robots in sci-fi dystopias to driverless cars in real life, people are both inspired and horrified by the prospect of an advanced intelligence that is not their own. Could AI take over the world? Will it take all of our jobs?

9781529600278 • 120pp Nov-22 • £12.99 Sage London



DIGITAL BUSINESS

Strategy, Management & Transformation

Annmarie Hanlon

This comprehensive textbook covers all the essentials for understanding and conducting business in a digital world. It includes an introduction to the digital business environment, cutting-edge coverage of data and artificial intelligence, and an exploration of the latest digital tools, platforms, and emerging technologies such as blockchain and Web 3.0. It also features a chapter on Al, Big Data, and Business Intelligence.





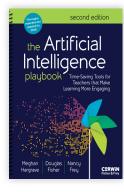
THE ARTIFICIAL INTELLIGENCE PLAYBOOK

Time-Saving Tools for Teachers that Make Learning More Engaging

Meghan Hargrave, Douglas Fisher, Nancy Frey

Busy educators need tools that support their planning and provide them with more time with students. While artificial intelligence (AI) has emerged as a promising solution, it can only help if they are willing to continuously learn how to use it in ways that improve upon what they already do well.

9781071979822 • 240pp Jul-25 • £30.99 Corwin



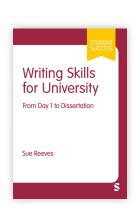
WRITING SKILLS FOR UNIVERSITY

From Day 1 to Dissertation

Sue Reeves

This comprehensive guide helps university students master their writing skills. From the first day to the dissertation, it covers everything needed to excel in their studies. It also provides guidance on when and how to use Al tools effectively.

9781529682250 • 248pp Nov-25 • £15.99 Sage London

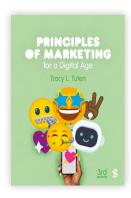


PRINCIPLES OF MARKETING FOR A DIGITAL AGE

Tracy L. Tuten

This award-winning textbook unlocks essential concepts, theories, and frameworks for marketing in the digital age. Fully updated, it explores the skills needed to thrive as an ethical, socially-conscious marketer in today's ever-evolving digital landscape. It features cutting-edge content on the latest advancements in Al and its growing role in marketing strategies.

9781036201098 • 215pp Nov-25 • £54.00 Sage London

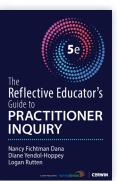


THE REFLECTIVE EDUCATOR'S GUIDE TO PRACTITIONER INQUIRY

Nancy Fichtman Dana, Diane Yendol-Hoppey, Logan Rutten

Grounded in real-world examples and over 30 years of research in professional development, the fifth edition of this guide explores how inquiry fosters curiosity, reflection, and practical action to enhance classroom learning. It includes new sections on the relationship between Al and teacher inquiry, and how inquiry is evolving with the times.

9781071966655 • 464pp Aug-25 • £33.99 Corwin



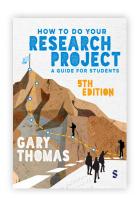
HOW TO DO YOUR RESEARCH PROJECT

A Guide for Students

Gary Thomas

The 5th edition of this internationally bestselling guide offers a clear, coherent roadmap for anyone undertaking a research project. It provides detailed advice on using new Al tools in literature review and analysis, along with new guidance on ethical considerations in the use of social media and Al.

9781036215330 • 376pp Nov-25 • £31.99 Sage London

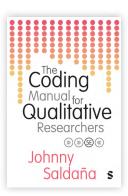


THE CODING MANUAL FOR QUALITATIVE RESEARCHERS

Johnny Saldaña

This essential guide explores the latest advancements in coding, including the integration of AI tools like ChatGPT- 4, empowering researchers to enhance their data analysis processes and outcomes.

9781529680003 • 504pp Mar-25 • £40.99 Sage London



RESEARCHING INFORMATION SYSTEMS AND COMPUTING

Briony J Oates, Marie Griffiths, Rachel McLean

Designed for information systems (IS) and computing students, this accessible textbook covers everything needed to execute a research project. The updated 3rd edition features new content on Al's role in research, including its use in literature reviews.

9781529682939 • 523pp Oct-25 • £45.99 Sage London



DOING A LITERATURE REVIEW

Releasing the Research Imagination

This thoroughly revised and updated classic text on literature reviewing for the AI age includes contemporary examples that illustrate various methods of conducting a literature review, including leveraging the latest developments in AI applications.

9781529673098 • 448pp Mar-25 • £34.99 Sage London

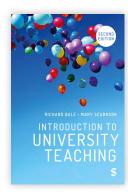


INTRODUCTION TO **UNIVERSITY TEACHING**

Richard Bale, Mary Seabrook

This is essential reading for anyone new to teaching in higher education. It covers key aspects of teaching and learning for early career academics, postgraduate researchers, graduate teaching assistants, and professional services staff, including those working towards Advance HE fellowship recognition. Second edition updates include: Updated discussion on the use of technology, including the impact of generative Al.

9781529680041 • 264pp Sep-25 • £29.99 Sage London



ORGANIZATIONAL LEADERSHIP

John Bratton

Through an analysis of key theories and topical issues such as innovation, gender, power, ethics, and environmental sustainability, the authors illustrate how leadership is intertwined with the wider organisational context and why it is increasingly seen as a shared endeavour between leaders and followers. With increasing digitalisation and the advent of AI, political marketing now involves

personally targeted, evidence-based messaging with real-time

9781529793604 • 480pp Feb-23 • £50.00 Sage London



QUALITATIVE RESEARCH IN BUSINESS AND MANAGEMENT

Michael D Myers

Now in its fourth edition, this text has been updated to reflect the growing popularity of online research and secondary data collection, with new content on AI, the digitalisation of qualitative research, and virtual fieldwork.

9781529667264 • 344pp Mar-25 • £44.99 Sage London



THE SAGE HANDBOOK OF POLITICAL MARKETING

Paul Baines, et al.

This handbook is a comprehensive resource introducing the theory and practice of political marketing in a global yet localised context. It addresses global perspectives on political marketing and includes cuttingedge content on algorithms, covering recent developments in generative AI, LLMs, and synthetic media such as deepfakes.

9781529609707 • 704pp Aug-25 • £135.00 Sage London



JOHN BRATTON

MEDIA STUDIES

Industries, Texts and Audiences

Leighton Evans

This handy text covers everything you need to know! Starting with the definition and history of media studies, it explores exciting topics such as the political economy of mass media, digitalisation, AI, filter bubbles, misinformation, and more. A new chapter on Leadership and Artificial Intelligence discusses the rise of AI and big data, and how AI affects employment relationships and leader-follower dynamics.

9781529602227 • 304pp Feb-25 • £35.99 Sage London

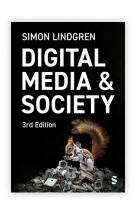


DIGITAL MEDIA AND SOCIETY

Simon Lindgren

In today's world, digital media and the social are irreversibly intertwined. In this cuttingedge introduction, Simon Lindgren presents a wide range of concepts and approaches to explore and understand what it means to live in a digital society. It includes a chapter on data, machine learning, and Al.

9781529681475 • 352pp Apr-25 • £34.99 Sage London

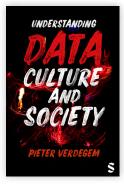


UNDERSTANDING DATA, CULTURE AND SOCIETY

Pieter Verdegem

In this exciting new textbook, readers will discover the intricate ways in which data and society are interwoven. By explaining key concepts such as 'big data' and putting theory into practice, this book enhances expertise in data and society, offering an interdisciplinary overview of a rapidly evolving field.

9781526459145 • 256pp Nov-24 • £34.99 Sage London



DIGITAL MARKETING

Strategy, Planning & Disruption

Annmarie Hanlon

This fully updated third edition explores the application of AI in marketing, how digital disruption leads to transformation, and the Metaverse and its different realities. It also highlights the UN Sustainable Development Goals in each chapter and how these apply to marketing.

9781529680430 • 488pp Mar-25 • £53.00 Sage London

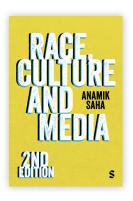


RACE, CULTURE AND MEDIA

Anamik Saha

This critical, impassioned, and accessible exploration delves into the complex relationship between diversity, power, and participation. The new edition moves beyond conventional discourse, challenging readers to confront the real issues at hand.

9781529667745 • 248pp May-25 • £35.99 Sage London

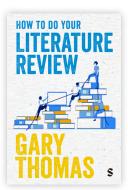


HOW TO DO YOUR LITERATURE REVIEW

Gary Thomas

This book guides readers through every step of crafting an excellent literature review, including up-to-date advice on using AI tools to search the literature.

9781529673036 • 272pp Nov-24 • £30.99 Sage London



MARKETING ANALYTICS USING EXCEL

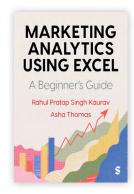
A Beginner's Guide

Rahul Pratap Singh Kaurav, Asha Thomas

This essential introduction to data-driven marketing simplifies complex concepts and offers practical, real-world applications. This comprehensive yet accessible guide encourages an in-depth understanding of marketing analytics, covering everything from fundamental topics and basic Excel functions to advanced subjects like Al and

predictive analytics. It also includes content on Artificial Intelligence in Marketing Analytics

9781529681895 • 448pp Mar-25 • £46.99 Sage London



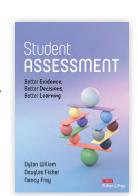
STUDENT ASSESSMENT

Better Evidence, Better Decisions, Better Learning

Dylan Wiliam, Douglas Fisher, Nancy Frey

This unique book introduces a new assessment model focused on decision-driven data collection and provides an arsenal of tools for collecting better evidence to enhance student learning. It includes content on addressing the challenge of ensuring authenticity in students' responses as Al-generated content becomes more common.

9781071909362 • 176pp Aug-24 • £27.99 Corwin



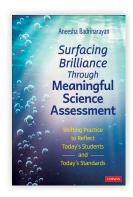
SURFACING BRILLIANCE THROUGH MEANINGFUL **SCIENCE ASSESSMENT**

Shifting Practice to Reflect Today's Students and Today's Standards

Aneesha Badrinarayan

This essential guide for educators and leaders rethinks how K-12 science learning is understood, evaluated, and supported. It includes forward-looking insights on integrating Al into science assessment in an age of rapidly evolving technology.

9781071968086 • 240pp Nov-25 • £29.99 Corwin



DATA JUSTICE

Lina Dencik , et al.

An essential resource for anyone working or studying in critical data studies, and for those interested in the social consequences of big data, smart technology, and Al.

9781529720945 • 184pp Sep-22 • £34.99 Sage London



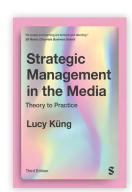
STRATEGIC MANAGEMENT IN THE MEDIA

Theory to Practice

Lucy Küng

This fully revised third edition of the classic textbook on media strategy explores key shifts in the strategic environment, including digital platforms, streamed media, the creator economy, the metaverse, and generative Al.

9781529773699 • 280pp Dec-23 • £41.99 Sage London

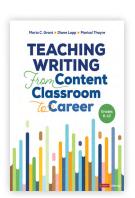


TEACHING WRITING FROM **CONTENT CLASSROOM TO CAREER. GRADES 6-12**

Maria C. Grant, Diane Lapp, **Marisol Thayre**

Teaching Writing From Content Classroom to Career shows how to combine writing instruction teachers already share language selection, tone, voice, audience, organization, and style - with meaningful writing tasks so students can connect classroom writing to the world of their work and their futures.

9781071889008 • 200pp Apr-24 • £31.99



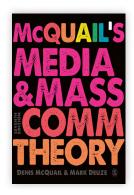
MCQUAIL'S MEDIA AND MASS COMMUNICATION **THEORY**

Denis McQuail, Mark Deuze

Now in its seventh edition, this landmark text continues to define the field of media and mass communication theory and research. It serves as a uniquely comprehensive and balanced guide to the pervasive, ubiquitous, mobile, social, and always-online media world we live in today. The book explores mass communication

and media theory in an age of big data, algorithmic culture, Al, platform governance, streaming services, and mass self-communication.

9781473902510 • 688pp Apr-20 • £47.99 Sage London



CROSSING BORDERS

International Studies for the 21st Century

Harry I. Chernotsky et al.

students to understand world issues, emphasising the borders that define the international system. The new edition features updated chapters reflecting current events and trends, including the global uses and implications of Al.



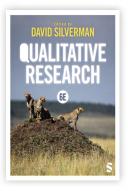
9781071916308 • 392pp Sep-25 • £114.00

QUALITATIVE RESEARCH

David Silverman

A masterclass in qualitative research for social science students and researchers, this newly updated introduction covers cuttingedge issues, including content on analysing online data using Al and the new chapter 'Researchers and Machines: Navigating the methodologically responsible use of Artificial Intelligence Tools in Data Analysis' by Christian Schmieder on responsible Al use in data analysis, and more.

9781529688092 • 512pp Nov-25 • £48.99 Sage London



SYSTEMATIC APPROACHES TO A SUCCESSFUL LITERATURE REVIEW

Andrew Booth, et al.

This practical guide cuts through the complexity of literature reviews with a flexible toolkit for analysing and synthesising all types of data, including effective use of Al tools. It covers everything from selecting the right review method to determining how much literature to include, supported by case studies, worked examples, learning

exercises, and troubleshooting tips. An ideal resource for social sciences students seeking a smarter, more efficient approach.

9781529696394 • 424pp Nov-25 • £37.99 Sage London

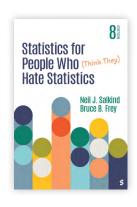


STATISTICS FOR PEOPLE WHO (THINK THEY) HATE STATISTICS

Neil J. Salkind & Bruce B. Frey

This bestselling text makes a complex subject informative, personable, and clear, with a new edition featuring a section on Al chatbots for statistical analysis.

9781071855508 • 400pp Oct-25 • £119.00 Sage Publications, Inc

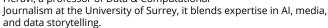


DATA STORYTELLING

Data Analysis and Visualisation for Communication

Bahareh Heravi

This book introduces the fundamentals of data journalism, statistical analysis, and data visualization, with practical guidance on using Al tools in data-driven investigations. It combines core concepts with visualisations, datasets, code snippets, and exercises to build skills and confidence for independent research projects. Authored by Dr. Bahareh Heravi, a professor of Data & Computational



9781529730401 • 276pp Dec-26 • £30.99 Sage London



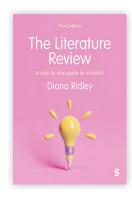
THE LITERATURE REVIEW

A Step-by-Step Guide for Students

Diana Ridley

This updated edition of Diana Ridley's bestselling guide offers a clear, step-by-step approach to mastering literature reviews, including practical strategies for searching and assessing literature with the support of Al tools. It features exercises to build critical thinking and citation skills, helping students at all levels conduct efficient, data-informed research.

9781036209582 • 200pp Nov-25 • £32.99 Sage London



CONTEMPORARY HUMAN RESOURCE MANAGEMENT

Text and Cases

Adrian Wilkinson, Tony Dundon, Edward Yates

This well-established book offers a critical, academically rigorous look at key HRM functions and issues, including Al in HR practices, with new chapters and case studies on remote working, new technologies, and social media.

9781529629996 • 552pp Jan-25 • £55.00 Sage London

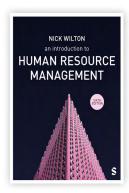


AN INTRODUCTION TO HUMAN RESOURCE MANAGEMENT

Nick Wilton

This updated 6th edition includes current discussions on topics such as the gig economy, gender equality and Al and is packed with useful learning features.

9781529672831 • 568pp Feb-25 • £56.00 Sage London



RESEARCHING INFORMATION SYSTEMS AND COMPUTING

Briony J Oates, Marie Griffiths, Rachel McLean

This accessible textbook, tailored for IS and computing students, covers all aspects of conducting research, with updated content on AI in literature reviews, digital research tools, and emerging online technologies.

9781529682939 • 523pp Oct-25 • £45.99 Sage London



STRATEGIC DIGITAL TRANSFORMATION

Theory and Practice

Marc K. Peter, Johan P. Lindeque

This cutting-edge textbook takes a unique, research-backed approach to digital transformation by aligning theory with practice, drawing on insights from over 4,000 organisations. It covers key topics including emerging technologies, AI, cybersecurity, customer orientation, operational excellence, marketing

automation, innovation, leadership, and culture to prepare students for the practical implementation of digital transformation for competitive advantage.

9781529691559 • 376pp Nov-25 • £48.99 Sage London



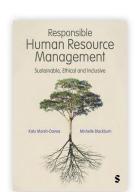
RESPONSIBLE HUMAN RESOURCE MANAGEMENT

Sustainable, Ethical and Inclusive

Katy Marsh-Davies, Michelle Blackburn

This book focuses on Diversity, Equality, and Inclusion, ethics, and sustainability, and how these goals are achieved through Responsible Human Resource Management. It also offers insights into the future of HR and the role of emerging technologies, including AI, in ethical decision-making.

9781529681505 • 408pp Oct-25 • £40.99 Sage London

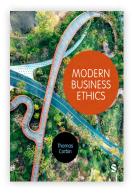


MODERN BUSINESS ETHICS

Thomas Corbin

This book provides a modern overview of critical workplace issues, including data ethics, discrimination, sexual harassment and mental health, helping employees navigate today's evolving business landscape.

9781529672503 • 256pp Feb-26 • £40.99 Sage London



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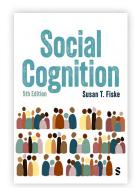
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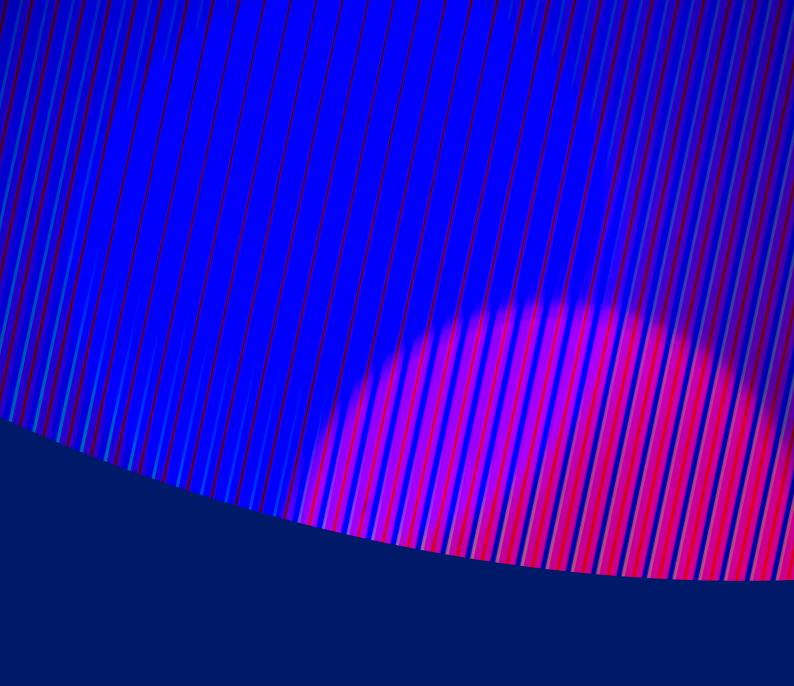
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