

# Reader's Guide

## TOPICS AND CONCEPTS IN SOCIAL THEORY

Affect Control Theory	Exchange Coalitions
AGIL	Exchange Networks
Alienation	Exploitation
Anomie	
Authority	
Body	Family Wage
Bureaucracy	Feminism
Capital	Feminist Epistemology
Capitalism	Feminist Ethics
Celebrity	Film
Citizenship	Fordism and Post-Fordism
Civil Society	Frame Analysis
Civility	
Civilizing Processes	
Collective Conscience	Gender
Collective Memory	Genealogy
Commitment	Generalized Exchange
Compulsory Heterosexuality	Globalization
Consumer Culture	Governmentality
Crime	Graph Theoretic Measures of Power
Cultural Capital	Green Movements
Culture and Civilization	
Deconstruction	Habitus
Democracy	Herrschaft (Rule)
Deviance	Hollywood Film
Dialectic	Holocaust
Discourse	Hyperreality
Disneyization	
Distributive Justice	
Dramaturgy	
Emergence	Ideal Type
Emotion Work	Identity
Enchantment/Disenchantment	Imperialism
Essentialism	Impression Management
	Individualism
	Industrial Society
	Internet and Cyberspace
	Intimacy
	Lesbian Continuum
	Levels of Social Structure
	Lifeworld
	Logocentrism

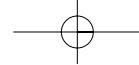
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**xii      ENCYCLOPEDIA OF SOCIAL THEORY**


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- Madness  
 Male Gaze  
 Maternal Thinking  
 Matrix of Domination  
 McDonaldization  
 Means of Consumption  
 Means of Production  
 Metatheory  
 Modernity  
 Morality and Aesthetic Judgement
- Nationalism  
 Negotiated Order
- Outsider-Within
- Paradigm  
 Patriarchy  
 Political Economy  
 Popular Music  
 Pornography and Cultural Studies  
 Postcolonialism  
 Postmodernism  
 Postsocial  
 Power  
 Power-Dependence Relations  
 Procedural Justice  
 Professions  
 Public Sphere
- Rationalization  
 Reform  
 Relational Cohesion  
 Religion  
 Religion in French Social Theory  
 Revolution  
 Risk Society
- Sacred and Profane  
 Scottish Enlightenment  
 Secularization  
 Self and Self-Concept  
 Sexuality and the Subject  
 Simulation  
 Simulations  
 Social Capital  
 Social Class  
 Social Dilemma  
 Social Facts  
 Social Interaction  
 Social Market Economy (Soziale Marktwirtschaft)  
 Social Movement Theory  
 Social Rationality
- Social Space  
 Social Studies of Science  
 Social Worlds  
 Socialism  
 Sport  
 State  
 Statics and Dynamics  
 Status Relations  
 Stratification  
 Strength of Weak Ties  
 Structuration  
 Surveillance and Society
- Television and Social Theory  
 Time and Social Theory  
 Total Institutions  
 Trust
- Urbanization  
 Utopia
- Verstehen  
 Video and Computer Games  
 Vocabularies of Motives
- THEORISTS**
- Alexander, Jeffrey  
 Althusser, Louis  
 Anzaldua, Gloria  
 Augé, Marc
- Bartky, Sandra Lee  
 Bataille, Georges  
 Baudrillard, Jean  
 Bauman, Zygmunt  
 Beauvoir, Simone de  
 Beck, Ulrich  
 Becker, Howard  
 Bell, Daniel  
 Bellah, Robert  
 Benjamin, Jessica  
 Benjamin, Walter  
 Berger, Joseph  
 Blau, Peter  
 Blumberg, Rae  
 Blumer, Herbert  
 Bonald, Louis de  
 Bourdieu, Pierre  
 Butler, Judith
- Cassirer, Ernst  
 Castoriadis, Cornelius

- Certeau, Michel de  
Chafetz, Janet  
Chodorow, Nancy  
Coleman, James  
Collins, Patricia Hill  
Collins, Randall  
Comte, Auguste  
Cook, Karen  
Cooley, Charles Horton  
Coser, Lewis
- Dahrendorf, Ralf  
Davis, Angela  
Debord, Guy  
Deleuze, Gilles  
Derrida, Jacques  
Dilthey, Wilhelm  
Du Bois, William Edward Burghardt (W. E. B.)  
Durkheim, Émile
- Eisenstadt, Shmuel N.  
Elias, Norbert  
Emerson, Richard
- Foucault, Michel  
Freud, Sigmund
- Garfinkel, Harold  
Giddens, Anthony  
Gilligan, Carol  
Gilman, Charlotte Perkins  
Goffman, Erving  
Goldstone, Jack  
Gouldner, Alvin  
Gramsci, Antonio
- Habermas, Jürgen  
Hall, Stuart  
Harding, Sandra  
Hartsock, Nancy  
Hawley, Amos  
Heller, Agnes  
Homans, George  
Hughes, Everett
- Irigaray, Luce  
Jameson, Frederic  
Kristeva, Julia  
Lacan, Jacques  
Latour, Bruno
- Lawler, Edward  
Lefebvre, Henri  
Lévi-Strauss, Claude  
Lindenberg, Siegwart  
Lorde, Audre  
Luhmann, Niklas  
Lukács, György
- Maistre, Joseph de  
Mann, Michael  
Mannheim, Karl  
Markovsky, Barry  
Marx, Karl  
Mead, George Herbert  
Merton, Robert  
Mills, C. Wright  
Minnich, Elizabeth  
Molm, Linda  
Montesquieu, Charles Louis de Secondat
- Pareto, Vilfredo  
Park, Robert  
Parsons, Talcott
- Rieff, Philip  
Ritzer, George  
Rorty, Richard  
Rousseau, Jean-Jacques  
Rubin, Gayle  
Ruddick, Sara
- Sartre, Jean-Paul  
Saussure, Ferdinand de  
Scheler, Max  
Schütz, Alfred  
Simmel, Georg  
Smelser, Neil  
Smith, Dorothy  
Sombart, Werner  
Sorokin, Pitirim A.  
Spencer, Herbert  
Strauss, Anselm  
Sumner, William Graham
- Taylor, Charles  
Thomas, William Isaac  
Tilly, Charles  
Tocqueville, Alexis de  
Tönnies, Ferdinand  
Touraine, Alain  
Turner, Bryan  
Turner, Jonathan



xiv      **ENCYCLOPEDIA OF SOCIAL THEORY**

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Veblen, Thorstein  
Virilio, Paul

Labeling Theory  
Learning Theory  
Liberal Feminism

Wallerstein, Immanuel  
Weber, Marianne  
Weber, Max  
White, Harrison  
Willer, David  
Wright, Erik Olin  
Wuthnow, Robert

Marxism  
Media Critique

Žižek, Slavoj  
Znaniecki, Florian Witold

Neo-Kantianism  
Network Exchange Theory  
Network Theory

**SCHOOLS AND THEORETICAL APPROACHES**

Actor Network Theory  
*Annales* School

Phenomenology  
Philosophical Anthropology  
Political Economy  
Positivism  
Post-Marxism  
Postmodernism  
Postsocial  
Poststructuralism  
Pragmatism  
Psychoanalysis and Social Theory

Behaviorism

Queer Theory

Cognitive Sociology  
Collège de Sociologie and Acéphale  
Complexity Theory  
Conflict Theory  
Conversation Analysis  
Cosmopolitan Sociology  
Critical Pedagogy  
Cultural Marxism and British Cultural Studies  
Cultural Studies and the New Populism

Radical Feminism  
Rational Choice  
Rhetorical Turn in Social Theory  
Role Theory

Ecofeminism  
Ecological Theory  
Elementary Theory  
Ethnomethodology  
Evolutionary Theory

Scottish Enlightenment  
Semiology  
Situationists  
Social Constructionism  
Social Darwinism  
Social Exchange Theory  
Social Studies of Science  
Sociologies of Everyday Life  
Standpoint Theory  
Structural Functionalism  
Structuralism  
Structuralist Marxism  
Structuration  
Symbolic Interaction

Feminism  
Feminist Cultural Studies  
Figurational Sociology  
Frankfurt School

World-Systems Theory

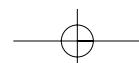
Game Theory  
General Systems Theory  
German Idealism

**CULTURAL THEORY**

Hermeneutics  
Historical and Comparative Theory  
Historical Materialism  
Historicism

Althusser, Louis  
Bellah, Robert  
Benjamin, Walter  
Bourdieu, Pierre  
Butler, Judith

Institutional Theory



- Celebrity  
 Civility  
 Civilizing Processes  
 Collective Memory  
 Consumer Culture  
 Critical Pedagogy  
 Cultural Capital  
 Cultural Marxism and British Cultural Studies  
 Cultural Studies and the New Populism  
 Culture and Civilization
- Debord, Guy  
 Deleuze, Gilles  
 Derrida, Jacques  
 Dilthey, Wilhelm  
 Discourse  
 Disneyization
- Eisenstadt, Shmuel N.  
 Elias, Norbert
- Feminist Cultural Studies  
 Film  
 Frankfurt School
- Genealogy  
 Gramsci, Antonio
- Hall, Stuart  
 Hermeneutics  
 Hollywood Film  
 Hyperreality
- Individualism  
 Internet and Cyberspace
- Jameson, Frederic
- Latour, Bruno  
 Lukács, György
- McDonaldization  
 Means of Consumption  
 Media Critique  
 Morality and Aesthetic Judgement
- Popular Music  
 Pornography and Cultural Studies  
 Postcolonialism  
 Postmodernism  
 Postsocial
- Risk Society
- Semiology  
 Sexuality and the Subject  
 Simulation  
 Situationists  
 Social Studies of Science  
 Sport
- Television and Social Theory  
 Turner, Bryan
- Utopia
- Video and Computer Games  
 Virilio, Paul
- Wuthnow, Robert
- Žižek, Slavoj

**MARXIST AND NEO-MARXIST THEORY**

- Alienation  
 Althusser, Louis
- Bartky, Sandra Lee  
 Benjamin, Walter  
 Bourdieu, Pierre
- Capital  
 Capitalism  
 Castoriadis, Cornelius  
 Cultural Marxism and British Cultural Studies
- Davis, Angela  
 Dialectic
- Exploitation
- Frankfurt School
- Gramsci, Antonio
- Heller, Agnes  
 Historical Materialism
- Imperialism
- Jameson, Frederic
- Lefebvre, Henri  
 Lukács, György
- Marx, Karl  
 Marxism

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**xvi      ENCYCLOPEDIA OF SOCIAL THEORY**


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Means of Consumption  
Means of Production  
Mills, C. Wright

Political Economy  
Post-Marxism

Reform  
Revolution

Social Class  
Socialism  
Structuralist Marxism

World-Systems Theory  
Wright, Erik Olin

Žižek, Slavoj

**FEMINIST THEORY**

Anzaldua Gloria

Bartky, Sandra Lee  
Beauvoir, Simone de  
Benjamin, Jessica  
Blumberg, Rae  
Body  
Butler, Judith

Chafetz, Janet  
Chodorow, Nancy  
Collins, Patricia Hill  
Compulsory Heterosexuality

Davis, Angela

Ecofeminism  
Essentialism

Family Wage  
Feminism  
Feminist Cultural Studies  
Feminist Epistemology  
Feminist Ethics

Gender  
Gilligan, Carol  
Gilman, Charlotte Perkins

Harding, Sandra  
Hartsock, Nancy

Irigaray, Luce

Kristeva, Julia

Lesbian Continuum  
Liberal Feminism  
Lorde, Audre

Male Gaze  
Maternal Thinking  
Matrix of Domination  
Minnich, Elizabeth

Outsider-Within

Partriarchy  
Postmodernist Feminism

Queer Theory

Radical Feminism  
Rubin, Gayle  
Ruddick, Sara

Sexuality and the Subject  
Smith, Dorothy  
Standpoint Theory

Weber, Marianne

**FRENCH SOCIAL THEORY**

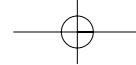
Althusser, Louis  
*Annales* School  
Anomie  
Augé, Marc

Bataille, Georges  
Baudrillard, Jean  
Beauvoir, Simone de  
Bonald, Louis de  
Bourdieu, Pierre

Certeau, Michel de  
Collective Conscience  
Collège de Sociologie and Acéphale  
Comte, Auguste

Debord, Guy  
Deconstruction  
Deleuze, Gilles  
Derrida, Jacques  
Discourse  
Durkheim, Émile

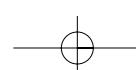
Foucault, Michel	Dahrendorf, Ralf Dilthey, Wilhelm
Genealogy Governmentality	Frankfurt School
Habitus Hyperreality	German Idealism Green Movements
Irigaray, Luce	Habermas, Jürgen Hermeneutics Herrschaft (Rule) Historicism Holocaust
Kristeva, Julia	Ideal Type
Lacan, Jacques Latour, Bruno Lefebvre, Henri Lévi-Strauss, Claude Logocentrism	Lifeworld Luhmann, Niklas
Maistre, Joseph de Montesquieu, Charles Louis de Secondat	Marx, Karl Neo-Kantianism
Poststructuralism	Phenomenology Philosophical Anthropology Positivismusstreit (Positivist Dispute)
Religion in French Social theory Rousseau, Jean-Jacques	Risk Society
Sacred and Profane Sartre, Jean-Paul Saussure, Ferdinand de Semiology Situationists Social Facts Statics and Dynamics Structuralism Structuralist Marxism	Scheler, Max Simmel, Georg Social Action Social Market Economy (Soziale Marktwirtschaft) Sombart, Werner
Tocqueville, Alexis de Touraine, Alain	Tönnies, Ferdinand Verstehen
Virilio, Paul	Weber, Marianne Weber, Max Werturteilsstreit (Value Judgment Dispute)
<b>GERMAN SOCIAL THEORY</b>	
Authority	Bauman, Zygmunt Body
Beck, Ulrich Benjamin, Walter	Citizenship Civilizing Processes Cultural Marxism and British Cultural Studies
Cassirer, Ernst Cosmopolitan Sociology Culture and Civilization	Elias, Norbert Figurational Sociology



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- |  |                          |
|--|--------------------------|
| Giddens, Anthony                             | Goffman, Erving          |
| Hall, Stuart                                 | Goldstone, Jack          |
| Mann, Michael                                | Gouldner, Alvin          |
| Postmodernism                                | Harding, Sandra          |
| Scottish Enlightenment                       | Hartsock, Nancy          |
| Spencer, Herbert                             | Hawley, Amos             |
| Structuration                                | Hollywood Film           |
| Turner, Bryan                                | Homans, George           |
| <b>AMERICAN SOCIAL THEORY</b>                | Hughes, Everett          |
| AGIL   | Jameson, Frederic        |
| Alexander, Jeffrey                           | Labeling Theory          |
| Anzaldua, Gloria                             | Lawler, Edward           |
| Bartky, Sandra Lee                           | Learning Theory          |
| Becker, Howard                               | Liberal Feminism         |
| Behaviorism                                  | Lorde, Audre             |
| Bell, Daniel                                 | Markovsky, Barry         |
| Bellah, Robert                               | McDonaldization          |
| Benjamin, Jessica                            | Mead, George Herbert     |
| Berger, Joseph                               | Merton, Robert           |
| Blau, Peter                                  | Minnich, Elizabeth       |
| Blumer, Herbert                              | Molm, Linda              |
| Butler, Judith                               | Park, Robert             |
| Cafetz, Janet                                | Parsons, Talcott         |
| Chodorow, Nancy                              | Pragmatism               |
| Coleman, James                               | Rieff, Philip            |
| Collins, Patricia Hill                       | Ritzer, George           |
| Collins, Randall                             | Rorty, Richard           |
| Conversation Analysis                        | Rubin, Gayle             |
| Cook, Karen                                  | Ruddich, Sara            |
| Cooley, Charles Horton                       | Smelser, Neil            |
| Coser, Lewis                                 | Strauss, Anselm          |
| Davis, Angela                                | Structural Functionalism |
| Dramaturgy                                   | Sumner, William Graham   |
| Du Bois, William Edward Burghardt (W. E. B.) | Symbolic Interaction     |
| Emerson, Richard                             | Thomas, William Isaac    |
| Ethnomethodology                             | Tilly, Charles           |
| Fordism and Post-Fordism                     | Turner, Jonathan         |
| Frame Analysis                               | Veblen, Thorstein        |
| Garfinkel, Harold                            | Wallerstein, Immanuel    |
| Gilligan, Carol                              | White, Harrison          |
| Gilman, Charlotte Perkins                    | Willer, David            |
|  | Wright, Erik Olin        |
|  | Wuthnow, Robert          |

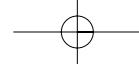


## **OTHER/MULTIPLE NATIONAL TRADITIONS**

- Castoriadis, Cornelius  
 Eisenstadt, Shmuel N.  
 Gramsci, Antonio  
 Heller, Agnes  
 Lindenbergs, Siegwart  
 Lukács, György  
 Mannheim, Karl  
 Pareto, Vilfredo  
 Schütz, Alfred  
 Smith, Dorothy  
 Taylor, Charles  
 Žižek, Slavoj  
 Znaniecki, Florian Witold
- Mead, George Herbert  
 Negotiated Order  
 Phenomenology  
 Pragmatism  
 Rieff, Philip  
 Role Theory  
 Sartre, Jean-Paul  
 Schütz, Alfred  
 Self and Self-Concept  
 Simmel, Georg  
 Smith, Dorothy  
 Social Constructionism  
 Social Interaction  
 Social Studies of Science  
 Social Worlds  
 Sociologies of Everyday Life  
 Strauss, Anselm  
 Symbolic Interaction
- Total Institutions  
 Verstehen

## **MICRO-INTERACTIONIST THEORY**

- Becker, Howard  
 Blumer, Herbert  
 Cognitive Sociology  
 Collective Memory  
 Conversation Analysis  
 Cooley, Charles Horton  
 Crime  
 Deviance  
 Dramaturgy  
 Emotion Work  
 Ethnomethodology  
 Frame Analysis  
 Garfinkel, Harold  
 Goffman, Erving  
 Hughes, Everett  
 Identity  
 Impression Management  
 Lifeworld
- Affect Control Theory  
 Behaviorism  
 Berger, Joseph  
 Blau, Peter  
 Coleman, James  
 Commitment  
 Cook, Karen  
 Distributive Justice  
 Elementary Theory  
 Emerson, Richard  
 Exchange Coalitions  
 Exchange Networks  
 Game Theory  
 Generalized Exchange  
 Graph Theoretic Measures of Power  
 Homans, George



**xx ENCYCLOPEDIA OF SOCIAL THEORY**

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Lawler, Edward  
Lindenberg, Siegwart

Markovsky, Barry  
Molm, Linda

Network Exchange Theory  
Network Theory

Power-Dependence Relations  
Procedural Justice

Rational Choice  
Relational Cohesion

Simulations  
Social Dilemma  
Social Exchange Theory  
Social Rationality  
Status Relations  
Strength of Weak Ties

Trust

Willer, David

**MACROSOCIOLOGICAL THEORIES**

AGIL  
Alexander, Jeffrey  
*Annales* School

Bell, Daniel  
Bellah, Robert  
Blumberg, Rae

Capital  
Capitalism  
Chafetz, Janet  
Collective Conscience  
Collins, Randall  
Conflict Theory  
Coser, Lewis  
Culture and Civilization

Dahrendorf, Ralf  
Disneyization  
Du Bois, William Edward Burghardt (W. E. B.)  
Durkheim, Émile

Ecological Theory  
Eisenstadt, Shmuel N.  
Enchantment/Disenchantment  
Evolutionary Theory  
Fordism and Post-Fordism

General Systems Theory  
Giddens, Anthony  
Globalization  
Goldstone, Jack  
Gouldner, Alvin

Hawley, Amos  
Heller, Agnes  
Historical and Comparative Theory  
Historical Materialism

Ideal Type  
Imperialism  
Industrial Society  
Institutional Theory

Luhmann, Niklas

Mann, Michael  
Marx, Karl  
Marxism  
McDonaldization  
Merton, Robert  
Mills, C. Wright  
Modernity

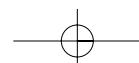
Nationalism

Park, Robert  
Parsons, Talcott

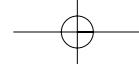
Rationalization  
Revolution  
Risk Society  
Ritzer, George

Secularization  
Smelser, Neil  
Social Class  
Social Darwinism  
Social Facts  
Social Market Economy  
Social Movement Theory  
Sorokin, Pitirim  
Spencer, Herbert  
State  
Statics and Dynamics  
Structural Functionalism  
Sumner, William Graham

Tilly, Charles  
Tönnies, Ferdinand  
Turner, Jonathan



Urbanization	Gilligan, Carol
Wallerstein, Immanuel	Irigaray, Luce
Weber, Max	Kristeva, Julia
White, Harrison	Lacan, Jacques
World-Systems Theory	Male Gaze
Wright, Erik Olin	Psychoanalysis and Social Theory
Wuthnow, Robert	Rieff, Philip
<b>COMPARATIVE AND HISTORICAL THEORY</b>	
Civilizing Processes	Sexuality and the Subject
Elias, Norbert	Žižek, Slavoj
Giddens, Anthony	
Globalization	
Goldstone, Jack	
Historical and Comparative Theory	
Ideal Type	<b>POSTMODERN THEORY</b>
Industrial Society	Body
Institutional Theory	Butler, Judith
Mann, Michael	Deconstruction
Nationalism	Deleuze, Gilles
Revolution	Derrida, Jacques
Smelser, Neil	Discourse
Social Movement Theory	
Sorokin, Pitirim	Essentialism
State	Foucault, Michel
Tilly, Charles	Genealogy
Tocqueville, Alexis de	Governmenality
Wallerstein, Immanuel	Hyperreality
Weber, Max	
World-Systems Theory	Jameson, Frederic
<b>PSYCHOANALYTIC THEORY</b>	
Benjamin, Jessica	Lacan, Jacques
Body	Logocentrism
Castoriadis, Cornelius	Postcolonialism
Chodorow, Nancy	Post-Marxism
Freud, Sigmund	Postsocial
	Poststructuralism
	Rorty, Richard
	Simulation
	Situationists
	Social Constructionism



**xxii      ENCYCLOPEDIA OF SOCIAL THEORY**

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Virilio, Paul

Žižek, Slavoj

**POLITICS AND GOVERNMENT**

Alexander, Jeffrey

Authority

Bonald, Louis de

Castoriadis, Cornelius

Citizenship

Civil Society

Cosmopolitan Sociology

Cultural Marxism and British Cultural Studies

Cultural Studies and the New Populism

Democracy

Distributive Justice

Governmentality

Gramsci, Antonio

Green Movements

Habermas, Jürgen

Herrschaft (Rule)

Historical and Comparative Theory

Identity Politics

Imperialism

Maistre, Joseph de

Marxism

Montesquieu, Charles Louis de Secondat

Nationalism

Political Economy

Post-Marxism

Power

Procedural Justice

Public Sphere

Reform

Revolution

Rousseau, Jean-Jacques

Scottish Enlightenment

Socialism

State

Taylor, Charles

Tilly, Charles

Tocqueville, Alexis de

Touraine, Alain

Utopia

**METHOD AND METATHEORY**

Agency-Structure Integration

Collins, Randall

Dilthey, Wilhelm

Essentialism

Feminist Epistemology

Genealogy

German Idealism

Hermeneutics

Historicism

Levels of Social Structure

Metatheory

Micro-Macro Integration

Paradigm

Positivism

Positivismusstreit (Positivist Dispute)

Postmodernism

Rhetorical Turn in Social Theory

Ritzer, George

Rorty, Richard

Structuration

Taylor, Charles

Theory Construction

Turner, Jonathan

Verstehen

Werturteilsstreit (Value Judgment Dispute)

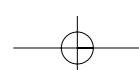
**ECONOMIC SOCIOLOGY**

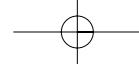
Capital

Capitalism

Consumer Culture

Exploitation





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Family Wage	Rational Choice
Fordism and Post-Fordism	Reform
Game Theory	Scottish Enlightenment
Historical Materialism	Social Class
Imperialism	Social Market Economy
Industrial Society	Socialism
Marx, Karl	Sombart, Werner
Marxism	Stratification
Means of Consumption	Veblen, Thorstein
Means of Production	Wallerstein, Immanuel
Pareto, Vilfredo	Weber, Max
Political Economy	World-Systems Theory
Post-Marxism	Wright, Erik Olin

